



**SOFT CORPORATION OFFER**

**SCO - number: 0005-PMT. 02.03.2020 TO: Buyer Company**  
**Commodity: CHICKEN - ORIGIN BRAZIL**  
**Volume : Container ( fcl) - 30 Fcl Paw. and 30 Fcl MJW.**  
 Date: March 02, 2020 **Valid Proposal : MARCH,30, 2020.**

We, the undersigned Paraná Mix Trading, represent as the seller and confirm that we are ready, willing and able to deliver the goods as specified and in quantity at the specified price and under the terms and conditions described below. These prices are subject to daily, weekly or monthly changes via stock exchange information. This representation is made with full authority and corporate responsibility, seller, or via quotaholder. Therefore, this offer document is 100% inevitable for us to proceed with both sales operations. (FOB and CIF).

**COMMODITY:CHICKEN**

**Quantity: Container ( fcl) - 30 Fcl Paw. and 30 Fcl MJW.**  
**ShipmentsContract : X 12 MONTHS**  
**Packing: CONTAINER ( FCL)**  
**First Shipments: 30-45days after the payment instrument has been confirmed by the seller via Swift MT 700 or MT 760. Confirmed Bank TOP 25- 50.**  
**Origin:Brazil**  
**Inspection: SGS, CCIC or equivalent the choice and costs of the Seller.**  
**Destinations: CIF – Port China.**

**PRICE U\$ VOLUME: Chicken - Product origin BRF - BR ;Prices subject to change, to FOB prices, only with consultation. Chicken: Feet and Whole Wing cuts only upon request, we do not currently have stock in stock.**

CONTRACT X 12 MONTHS Prices and Volume will only be available upon presentation of an official LOI issued by the Buyer Consignee with commercial information about your company and the name of your TOP 50 bank. We do not accept documents that are not from the official buyer. Further information follows our commercial email: comercial@paranamixtrading.com.br	PRICE U\$ PER/ MT.	CIF
Chicken Paw	US\$	
Chicken MJW	US	
Chicken Feet	US\$	
Chicken WholeWing	US\$	
	US\$	
	US\$	
	US\$	
	US\$	



**Payment Instrument(s):** SBLC ( MT 760 ) + MT 103 or DLC or LC ( MT 700 ) Irrevocable, Divisible, Transferable first beneficiary, Operative, Confirmed Bank TOP 25-50, Revolving; at sight at loading port against all required shipping docs. Against Bill of Lading . - 100% ICPO Bancarizad. + RWA TOP 25 - 50 banks: Banking Instrument.

**PB - Performance Guarantee:** 2% PB value of first shipment valid for contract x 12 months only. **PB 2% Not valid for SPOT or TRIAL, only valid for Contract X 12 months. (Spot or experimental prices follow the normal table).**

**Proof of Product: POP - Proof of product** will be presented upon receipt of payment instrument confirmed by the seller's bank, after contract signed within 5 business days from bank to bank, POP will be forwarded to the buyer's bank at same average term (Information will be provided in the Draft Contract ).

**Insurance:** 110% of the CIF Value of each shipment on the Seller's account.

**Discharge Rate:** The seller will not be responsible for any costs, fines or collection at the Unloading Port / Per day, is the sole responsibility of the buyer.

**Procedures:**

1. Buyer sends I.C.P.O + RWA (on Buyer's Letterhead) on receiving FCO from End Seller, with complete banking coordinates to Seller's Bank. Indispensable to fail to present information of the TOP 25 Bank (issuer or Confirmed), buyer company information. If not ICPO, only one FCO offer will be presented via mandate or representative of the official exporting company.
2. Seller issues (within 3 days) the official FCO offer or Contract Draft for Buyer's review, after the terms have been agreed upon and accepted in consultation with the Selling Company's legal and commercial ICPO.
3. Buyer sends POF to seller's bank. Bank RWA TOP 25 confirming, acceptable only issued by the bank issuing this guarantee ie bank to bank. The POF indicates that the buyer has the necessary funds to buy the Yellow Corn product. The POF must be specific by the correspondent banking officer.
4. Buyer signs, stamps and dates the offer agreement via FCO.
5. Seller forwards via Email Contract Draft, The Buyer signs and stamps the contract, Returning it via Email, indicating that they are in agreement with all terms on this Draft.
6. Seller signs, stamps and dates the contract and returns it to Buyer by email. in PDF.
7. Prior to the issuance of the official SBLC, DLC or LC, the Buyer's Bank must send the Seller's Bank the SWIFT Draft (MT 700 or MT 760) for approval. To avoid errors, wasted time and operating costs. SBLC or LC (revolving must be confirmed by a TOP 25 World Bank. Buyer opens confirmed, irrevocable, transferable and divisible SBLC, DLC or LC operative operative for the value of 1 month of contract validity as agreed in the contract with Seller's Bank. for contract revolving document. and Spot a single payment.
8. Seller upon confirmation of payment, will provide an invitation to buyer or his representative if necessary and required by the buyer to visit the port of shipment or where this visit is authorized.
9. Shipment commences, as agreed in the CONTRACT, but less than 30-45 days after the SBLC ,DLC or LC (revolving is opened and operative from buyer's bank to seller's bank.



10. At the time of shipping determination, the Seller will provide delivery details to the Buyer, who in turn, will provide the Seller with Port and Discharge details. The SELLER also provides details of the vessel's to be loaded and relevant data on the vessel itself and pertinent matters.

11. *Payment at port of loading against all shipping documents, shipment within 3 business days to Buyer's bank for collection.*

**COMMODITY: CHICKEN**

- 1- ORIGIN :BRAZIL- Year - 2020 crop ( 12 months)
- 2- SPECIFICATION: CHICKEN – CUTS
- 3- SPECIALTY: Animal Protein

**SPECIFICATIONS:**

**MID JOINT WING:**

- Average weight per piece 30 up +
- Length : 8~9 cm
- Packed in 5 x 4 kg in poly bag, carton 20 kg or in 2 x 10 kg in poly bag, carton 20 kg
- Document certifying authorization of the product for entry in China Mainland
- Shelf life: 12 months
- Storage temperature: -18°C
- Loading per container: 25~ 27 mt
- Drained from excess water without feathers and skin with nails
- Cooled down and frozen fresh at slaughterhouse immediately after slaughtering
- Broken bones not more than 2%
- ☐ No bad smell
- No black pads or ammonia burns (less than 1%)
- Outer yellow skin off, white color
- No excessive blood or blood stains
- Moisture content is less than 2%
- Chicken Paw pad retained and without damage



**PAW:**

- Average weight per piece **30 up +**
- Length :**08~10 cm**
- Packed in 5 x 4 kg in poly bag, carton 20 kg or in 2 x 10 kg in poly bag, carton 20 kg
- Document certifying authorization of the product for entry in China Mainland
- Shelf life: 12 months
- Storage temperature: -18°C
- Loading per container: 25~ 27 mt
- Drained from excess water without feathers and skin with nails
- Cooled down and frozen fresh at slaughterhouse immediately after slaughtering
- Broken bones not more than 2%
- No bad smell
- No black pads or ammonia burns (less than 1%)
- Outer yellow skin off, white color
- No excessive blood or blood stains
- Moisture content is less than 2%
- Chicken Paw pad retained and without damage



**WHOLE WING :**

- Average weight per piece -**75 g up +**

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- Length :10- **12 cm**
- Packed in 5 x 4 kg in poly bag, carton 20 kg or in 2 x 10 kg in poly bag, carton 20 kg
- Document certifying authorization of the product for entry in China Mainland
- Shelf life: 12 months
- Storage temperature: -18°C
- Loading per container: 25~ 27 mt
- Drained from excess water without feathers and skin with nails
- Cooled down and frozen fresh at slaughterhouse immediately after slaughtering
- Broken bones not more than 2%
- No bad smell
- No black pads or ammonia burns (less than 1%)
- Outer yellow skin off, white color
- No excessive blood or blood stains
- Moisture content is less than 2%
- Chicken Paw pad retained and without damage



**FEET:**

- Average weight per piece - **45 g up +**
- Length :10 to **18 cm**
- Packed in 5 x 4 kg in poly bag, carton 20 kg or in 2 x 10 kg in poly bag, carton 20 kg
- Document certifying authorization of the product for entry in China Mainland
- Shelf life: 12 months
- Storage temperature: -18°C
- Loading per container: 25~ 27 mt
- Drained from excess water without feathers and skin with nails
- Cooled down and frozen fresh at slaughterhouse immediately after slaughtering
- Broken bones not more than 2%

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No bad smell

- No black pads or ammonia burns (less than 1%)
- Outer yellow skin off, white color
- No excessive blood or blood stains
- Moisture content is less than 2%
- Chicken Paw pad retained and without damage



**DOCUMENTS PROVIDED TO BUYER:**

1. Bill of Lading, three (3/3) copies.
2. Commercial Invoice, three (3/3) copies.
3. Certificate of Origin, three (3/3) copies.
4. Certificate of Quality and Quantity Issued by SGS, three (3/3) copies.
5. Phyto-sanitary Certificate, three (3/3) copies.
6. Radioactive certificate declaring the product is fit for human consumption issued by SGS only.
7. Certificate of analysis issued by SGS only.
8. Insurance policy for 110% of net invoice value covering all risks.
9. Copy of charter party agreement.
10. One (1) original and two (2) copies of shipping company statement confirming that the age of the vessel does not exceed twenty (20) years and the vessel is registered under Lloyds registry.
11. Pre-shipment condition survey cargo, inspection certificate for the vessel (cargo hold cleanliness / suitable to load) issued by SGS.

**MANDATORY ICC PROCEDURE:**

BUYER'S SEND	SELLER'S SEND
1. Simple inquiry	SCO - Soft Corporate Offer
2. LOI - Letter of Intent	FCO - Full Corporate Offer





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<b>3. ICPO - Irrevocable Corporate Purch Order + RWA</b>	<b>DC - Draft Contract</b>
<b>4. SignContract</b>	<b>SignContract</b>
(From here, Bank to Bank only)	(From here, Bank to Bank only)
<b>5. POF - ProofOfFunds</b>	<b>POP - ProofOfProduct</b>
<b>6. Guarantee SBLC or BG</b>	<b>PB - Performance Bond 2%</b>
<b>7. PaymentInstrument</b>	<b>1st LoadingPreparation</b>
<b>8. 1st LoadsDocumentsReceived</b>	<b>PaymentReceived</b>

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**BUYER INFORMATION (COMPANY):**

**Name Buyer Company:**

**Name of the Buyer:**

**Address Company:**

**Name of person in charge:**

**Phone (FAX):**

**Mobile Buyer:**

**Email:**

**Passaport ID:**

**Signature:** \_\_\_\_\_

**Date:** \_\_\_\_ / \_\_\_\_ / 2020.

**DELIVERY PROGRAMS:**

1) Shipment must take place on Container X 12 MONTH /SPOT ships according to port capacity and first CIF PORT ASWP shipment will commence within 30-45 days from date of receipt SBLC, DLC or LC .or 100% IRREVOGABLE , TRANSFERABLE CONFIRMED DIVISIBLE (Revolving or not) (MT760 or MT 700), ISSUED OR CONFIRMED BY A PRIME BANK TOP50.

2) Shipping time from Brazil to Port of Africa is about 25-28 days, Middle East port is 25 days, Asia port is 35 days. Everything will depend on the information provided by the buyer, especially your logistical security and authorization to receive this merchandise in your country. This is the responsibility of the purchasing company to provide us with all information.

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**BUYER INFORMATION (BANK):BANK COMFORT LETTER**

**To :**

**Date..... :**

We the undersigned with full banking responsibility, hereby confirm that our client \_\_\_\_\_, with account number....., is financially able to initiate the transaction involving purchase of CHICKEN, Origin Brazil for a quantity of \_\_\_\_\_MT at the rate of \_\_\_\_\_MT and total value of \_\_\_\_\_USD.

We understand that the shipment face value of the needed SBLC, DLC or LC revolving payable within 72 hours (Three Banking days) from receipt of the sugar and inspection by SGS at port of loading for \_\_\_\_\_MT Sugar will be \_\_\_\_\_ .We certify only that \_\_\_\_\_ has sufficient funds on the account and/or sufficient line of credit with our bank to complete the above transaction.

We are ready to open the SBLC ,DLC or, LC autorevolving to be used for this transaction.

**Bank Name:**

**Branch:**

**Full Address:**

**Tel:**

**Fax:**

**Telex:**

**Sort Code / Sort Code / ABA**

**IBAN / Routing No.:**





**Contact:**

**Position:**

**Swift Number:**

**Account Number:**

**Account Name:**

**Authorized Signature & Bank Seal:**

**FORMAT OF BANK GUARANTEE 760:**

**PROPOSED TEXT ONLY  
FINAL VERBIAGE MAY VARY FROM BANK TO BANK  
SWIFT MT760:**

**SWIFT INPUT:**

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**SENDER:SWIFT CODE:**

**AMOUNT:**

**ACCOUNT NAME:ACCOUNT NUMBER:**

**IBAN:RECEIVER:**

**RECEIVER BANK:SWIFT CODE:**

**REFERENCE:BANK GUARANTEE NUMBER:**

**CURRENCY CODE:DATE OF ISSUE:**

**DATE AND PLACE OF EXPIRY:**

-----SWIFT MESSAGE TEXT-----

**We declare that this Official Offering Document follows the rules and procedures of the Seller. We will not question beyond these instructions.**



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**Best Regards.**

**PARANÁ MIX TRADING**

**Luiz C. Ferreira – Diretor Commercial**



**COPY PASSPORT- BUYER CONSIGNEE : Date: \_\_\_/\_\_\_/2020.**



**PROCEDURES OFFICE– CIF payable at sight – Mainland, China**

- 1. THE BUYER ISSUES COMPANY PROFILE AND ICPO.**
- 2. THE SELLER ISSUES SCO / FCO, THE BUYER ACCEPTS OR PROPOSES AMENDMENTS IF REQUIRED. BUYER SIGNS AND SEALS. + RWA.**
- 3. THE BUYER ISSUES COMPLETE BANK DETAILS AND A SOFT BANK LETTER CONFIRMING FINANCIAL CAPACITY.**
- 4. THE SELLER ISSUES DRAFT CONTRACT (SPA) TO THE BUYER.**
- 5. THE BUYER RETURNS THE DRAFT CONTRACT (SPA) WITH POSSIBLE AMENDMENTS IN WORD FORMAT.**
- 6. THE SELLER VALIDATES THE MODIFICATIONS PROPOSED BY THE BUYER AND RETURNS THE FINAL CONTRACT IN WORD.**
- 7. ONCE CONTRACT LANGUAGE IS AGREED UPON BY BUYER AND SELLER, BUYER ISSUES AN LC DRAFT FOR SELLER'S REVIEW.**
- 8. ONCE LC DRAFT LANGUAGE IS AGREED UPON, THE BUYER SIGNS THE FINAL CONTRACT AND SENDS IT VIA EMAIL TO THE SELLER IN PDF FORMAT AND WORD FORMAT – SELLER SIGNS AND RETURNS TO BUYER.**
- 9. THE BUYER AND THE SELLER DEPOSIT A COPY OF THE CONTRACT (SPA) AND NCNDAIMFPA IN THEIR RESPECTIVE BANKS.**





**NOTE: THE MANUFACTURER IS ONE OF THE LARGEST BRAZILIAN EXPORTERS OF CHICKEN TO CHINA AND THE REST OF THE WORLD. THEY PROVIDE ALL CERTIFICATES AND DOCUMENTATION AS REQUIRED BY THE CNCA (Certification and Accreditation Administration of People's Republic of China) OR ANY OFFICIAL CONTROL ON IMPORTED PRODUCTS.**

**NOTE: All parties and agents hereto agree not to circumvent any of the parties to this or similar transactions for a period of five years and shall comply will all aspects of the non-circumvention regulations as stated in the latest ICC edition and amendments. IMPORTANT: The payment method and the procedure cannot be modified, any variation or amendment proposed by the Buyer must be notified by email or in writing to the Seller. The Seller does not provide any documents to the Buyer as Proof of Product. All documents are exchanged bank to bank to prevent fraudulent conveyance of documentation.**





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